

COURSE SNAPSHOT

ELECTRICAL CONTRACT ESTIMATING

DURATION 2 days

PREREQUISITES Nil

PRICE \$790

WHAT THIS COURSE DELIVERS

This two-day face-to-face course provides attendees with the necessary skills and knowledge to help improve their estimating ability including the preparation of professional tender submissions.

This course includes lessons around key business concepts from basic terminology to managing costs and tendering for electrical projects. Upon successful completion, course participants will be able to:

- Improve knowledge of completing estimates. This allows for a more professional appearance giving customers more confidence.
- Detail the real cost of labour to complete a project, including ongoing business costs.
- Improve negotiating skills and confidence when preparing tenders to include understanding and preparation for scenarios where tenders may be changed.
- Understand project costs that can influence the outcome.
- Prepare a basic project programme.
- Accurately price project variations.
- Evaluate quotation from external suppliers and sub-contractors.

Students will be assessed on their knowledge as well as the ability to put together quotations.

WHO SHOULD ATTEND

This course is designed for electrical contractors and their employees engaged in small to medium sized electrical projects who want to step up to the next level both in a professional capacity and ability to quote estimates and tender for those bigger contracts with confidence that pricing and negotiations are correct.

This course is also applicable to estimators, project managers, supervisors and support staff employed by larger electrical contracting companies looking to enhance their experience, skills and accuracy with estimating projects and variations.

YOUR OPTIONS

This course provides significant upskilling opportunities by highlighting the key skills necessary for electrical technicians and professionals to estimate and tender electrical projects.

Delivered by industry experts, this course takes your skillset to the next level.

Competency Training is able to provide this training for groups at your company site or at any of our training centres.

Please contact us for more information and pricing.

UNITS OF COMPETENCY

- UEENECC005B** Estimate electrotechnology projects
- UEENECC003B** Provide quotations for installation or service jobs

Students are involved in a range of practical activities throughout the training to ensure the best outcomes.



YOUR TRAINER: GARY KLENNER

Gary Klenner has over 43 years' experience in the electrical industry. After completing his electrical apprenticeship in New Zealand and working on industrial projects in the oil and gas Industry including offshore work, Gary moved to Australia in the 1987 to start work as a Project Manager at Tindal RAAF Base in the Northern Territory.

Gary quickly moved into the role of State Manager NT before taking on other senior management roles around Queensland on several large commercial and industrial projects.

Klenner Murphy Electrical was formed in 2004 and together the business worked towards having continual growth and security as they completed a steady supply of challenging electrical projects.

His passion is to share his knowledge in preparing and creating quality estimates and professional tenders. As these skills are critical for any business.

We look forward to having you on this training.

WHERE TO FROM HERE

Competency Training's capability to progress our graduates, from new industry entrants to mature leaders, is based on the real world expertise of specialist educators who deliver education and compliance on site, or in the classroom.

We have a unique holistic approach to training and compliance, delivered by a highly experienced multi-disciplinary team.

Whether you need to upskill or get qualified, Competency Training (RTO 31299) can help.



**COMPETENCY
TRAINING**

RTO No. 31299

Brisbane Sydney
Adelaide Melbourne
Auckland Perth
Port Augusta

PH 1300 872 585